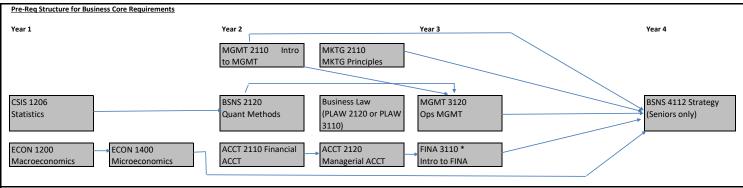
B.S. BUSINESS STUDIES		MARKETING CONCENTRATION			
Fall 2017 – Spring 2018					
BSNS REQUIREMENTS: All BSNS progra	am courses	must be completed with a grade of "C" or	80 credits		
better.					
CSIS 1206 Statistics	(4)	MKTG 3210 Marketing Research	(4)		
ECON 1200 Macroeconomics	(4)	MKTG 3355 Personal Selling & Sales Mgmt	(4)		
ECON 1400 Microeconomics	(4)	MKTG 4470 Strategic Marketing	(4)		
ACCT 2110 Financial ACCT	(4)	MKTG Elective	(4)		
ACCT 2120 Managerial ACCT	(4)	MKTG Elective	(4)		
BSNS 2120 Quantitative BSNS Methods	(4)	MKTG Elective	(4)		
MGMT 2110 Intro to Management	(4)	BSNS Elective: Choose from ACCT,	(4)		
MKTG 2110 Marketing Principles	(4)	ECON, FINA, HTMS, INTL, MKTG, MGMT,			
PLAW 2120 Business Law I OR	(4)	PLAW at the 3000 level or above			
PLAW 3110 Legal, Social, Ethical		Internship or BSNS Elective (3000 level or	(4)		
FINA 3110 Intro to Financial Mgmt*	(4)	above)			
MGMT 3120 Operations Management	(4)	Transfer students may use transferred courses (includin			
BSNS 4112 Business Policy & Strategies	(4)				
(seniors only)		Introduction to Business) as "Other Business satisfy the minimum number of credits (80) for			

GENERAL STUDIES REQUIREMENTS:				48 credits			
G COURSES: (32 total credits) No more that	n 12 credits	s in any "G" cate	gory may be applied towards	the BS degree.			
GEN General Interdisciplinary	(4)) GNM General Natural Science & Math					
GIS-General Integration & Synthesis (Jr. yr.)	(4)	(4) GNM General Natural Science & Math					
GAH General Arts & Humanities	(4)	GSS General Social Science (4)					
GAH General Arts & Humanities	(4)	GSS Genera	(4)				
AT SOME DISTANCE Electives: (16 total of	redits) Cou	rses unrelated to	your major (may include CS	IS courses)			
	(4)			(4)			
	(4)			(4)			
GENERAL STUDIES OUTCOME REQUIRE credits needed to graduate.	EMENTS: T	hese course attr	ibutes should be completed	within the 128			
(A) Arts		(V) Values/I					
(H) Historical Consciousness		(I) International/Multicultural					
GENERAL STUDIES WRITING REQUIREM	/IENT: (4 cd	ourses)					
Two W1 courses may be in transfer. W2 co	urses must	be taken at Stoc	kton.				
W1 W1/W2		W1/W2	W1/W2 at 3000 l	_evel			
	SONING D	FOUR EMENT:	(3 courses)				
GENERAL STUDIES QUANTITATIVE REA	SUMING K	LQUINCINCIAI.	(5 Courses)				
GENERAL STUDIES QUANTITATIVE REA Two Q1 courses may be in transfer. Q2 cou			•				

Prerequisites must be met, check course description on the web.



If a student has met the pre-requisites, s/he may take courses in semesters earlier than indicated.

*With preceptor permission, FINA 3115 may be substituted for FINA 3110

